

Key Benefits for Practice Leadership

Understand the financial viability of business models and service lines in light of changing reimbursement.

Track and share performance towards service level agreement goals.

Facilitate the provision of analytics services to hospital clients.

Eliminate the need for dedicated data analysts.

Clinical Quality Improvement and Analytics Platform

Being the leader of a radiology group has become increasingly challenging over the past decade. Reimbursement rates are under pressure, alternative payment models are fast arriving and require new and detailed measurements, all while competition seemingly has increased from every direction. An effective leader today must fully understand both non-clinical and clinical operations, including non-diagnostic clinical activities, and their collective impact on quality of care and reimbursement.

Detailed, in-depth data analysis is crucial for ensuring that business strategies align with new payment models, comply with quality reporting guidelines, and meet the demands of value-based imaging. Ensuring rapid progress toward these goals requires real-time, self-service analytics for immediate insights and timely decision-making.

Practice Leadership Challenges:

- Emphasize activities that lower costs and improve quality.
- Empower the organization to understand the impact of non-diagnostic activities on costs and reimbursement.
- Ensure the organization’s clients understand the full clinical and financial value being provided.
- Implement tools that build trust across the organization and enable the organization to quickly improve performance.

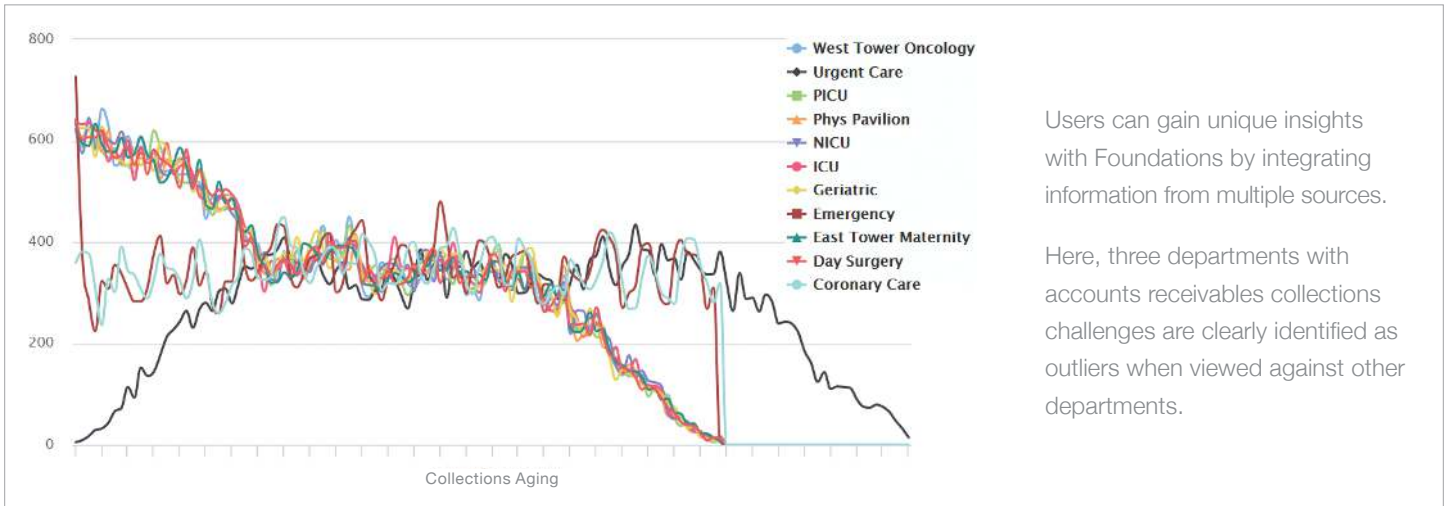
Foundations™ Radiology depicts key financial and operational trends to provide practice leaders with the summary views they need to steer the business.

For example, operational and revenue cycle information can be summarized with red/green traffic-light indicators of progress towards goals.

Last Quarter Summary info Actions ▾			
Total Procedure Count	68,869	Aim to exceed 60,000	<div style="width:115%;"><div style="width:100%;"></div></div> 115%
Total Professional Charge	\$12,275,254.00	-	-
Total Number Of Billable Exams	81,182.68	Aim to exceed 60,000	<div style="width:135%;"><div style="width:100%;"></div></div> 135%
Average Turn Around Time	4d	Stay under 2d:0h:0m	<div style="width:222%;"><div style="width:100%;"></div></div> 222%
AR Aging > 60 days info			
Total Technical Charge	\$74,827,331.50	Stay under \$40,000,000.00	<div style="width:187%;"><div style="width:100%;"></div></div> 187%
Last Months Summary info			
Total Procedure Count	22,839	Aim to exceed 30,000	<div style="width:76%;"><div style="width:100%;"></div></div> 76%
Total Professional Charge	\$4,070,768.00	Aim to exceed \$5,000,000.00	<div style="width:81%;"><div style="width:100%;"></div></div> 81%
Total Number Of Billable Exams	26,922.58	Stay close to 27,000	<div style="width:100%;"><div style="width:100%;"></div></div> 100%
Average Turn Around Time	4d	Stay under 2d:0h:0m	<div style="width:221%;"><div style="width:100%;"></div></div> 221%

Unique Foundations™ Radiology Capabilities:

1. Consume and combine granular real-time financial, operational and clinical information from a variety of sources into a highly useful analytics reporting tool.
2. Supports dashboards, canned and customized reports and real-time data mining.
3. Progressive disclosure and discovery engine that magnifies the ability to see behind and across wide swaths of data.
4. Algorithmically derive unique insights and predict future events using site-specific inputs.



Comparing staff schedules to resource and operational data provides a powerful way to optimize capacity planning. Refining required vs scheduled staff resources can minimize patient and physician wait times, improve customer satisfaction and control costs.



Why Foundations™ Radiology is Different:

Foundations™ Radiology is a configurable, real-time management solution that combines clinical, financial and operational data in real-time, with historical data so that you can drive your business to success. We enable authorized users to discover important correlations and trends, with the ability to drill down into the information. This data is then enriched and delivered to users in a personalized manner via role based access.

Designed to be used by business leaders, radiologists and IT staff, Foundations™ makes it easy to understand, plan and track short, medium and long-term objectives as well as identify the clinical outliers that improve quality, reimbursement and patient satisfaction.

